# Visitor Numbers Increase by 15% at Yarn, Fabric & Accessories Trade Show, 2016 New Delhi



- 8,598 buyers visit YFA 2016 New Delhi Show, up 15% over 2015 edition
- Most exhibitors pleased with quality and number of buyers
- Buyers too return satisfied after seeing innovative products

espite the demonetization drive, which has affected the domestic and export industry sentiment, the Yarn Fabric & Accessories

Trade Show, YFA 2016 which was held from

November 23-26, 2016 in New Delhi, saw visitor numbers climbing 15 per cent over the previous edition to 8,598 buyers. A majority of the 148 exhibitors participating at the show also expressed

satisfaction with the numbers as well as the quality of the buyers.

As against around 100 exhibitors in the 2015 edition, there were 148 participating companies at YFA 2016. The highlights of the exhibition were fashion shows held throughout the day on all the days as well as in the evening. There was also a

Chinese pavilion, in which 36 Chinese exhibitors showcased innovative yarns, fabrics and garment accessories.

The exhibitor list included the who's who of the

Indian and global textile industry from the textile value-chain beginning from fibres till garment accessories, including the likes of Indo Rama Synthetics, Bhilosa Industries, Vardhman Textiles, Winsome Textiles, Ganesha Ecosphere, Kudu Knit Fab, Asahi Kasei Corporation, RSWM Ltd, Nahar Industrial Enterprises, TT Ltd, Nimbark Fashions, Everflow Petrofils, V P Tex, Meher International,

Textrends, Sogo Fashions, National Textile Corporation, Gloster Ltd., Madeira India, Uflex Ltd. and many others.

These companies exhibited and a few even launched the most innovative and latest developments in value-added textile products like speciality fibres,

multifunctional yarns, mélange yarns, spandex yarn, embroidery yarn, bamboo fabrics, modal fabrics and several unique garment accessories.

Among the visitors who visited YFA 2016,







included decision makers like Sourcing Head's, Purchase Manager's, Head Merchandiser's, Sales Head's and Country Manager's of the renowned buying houses and export houses in addition to the visitors from composite mills, spinning mills, knitters, weavers, yarn agents, trading houses, designers, retail chains, etc.

YFA Trade Show 2016 New Delhi witnessed the renowned buying houses like H&M, GAP, TRIBURG, Decathlon, Marubeni India, Impulse, ITOCHU India, Alliance, TQM Global Buying, NEXT Sourcing, JC Penney, Francis Wacziarg, New Times India, Li & Fung, CMD Buying Services and many more.

Also YFA Trade Show 2016 New Delhi witnessed the teams of large number of exporters and domestic brands such as Shahi Exports, Pearl



were also foreign buyers from Syria, Sri Lanka, Bangladesh, Brazil, Dubai, Argentina, Uzbekistan, Turkey, Korea and Iran.

A textile conference in association with TIT-Bhiwani and the Textile Association of India (TAI) Delhi was also arranged on the sidelines of day-1 of the show. The first panel discussion was on 'Growth & Prospects of Handloom Industry, while the second panel discussion was on 'Make in India – Innovation in Textiles'. This was followed by a presentation by Prof. Rajendrakumar Anayath, Director, TIT Bhiwani on 'Beyond Engineering: Emergent Materials & the next Interface'.

'Titoba', an alumnus meet, with a gathering of more than 400 top industry professionals, in association with TIT Bhiwani and again the Textile



Global, Boutique International, Gupta Exim, ITC Ltd., Shree Bharat International, Dhruv Global, Radnik Exports, Texport Syndicate, Genus Apparels, Graffiti Exports, Orient Craft, Orient Fashion, Madan Trading Co., Dulari Exports, Chelsea

Exports, Chelsea
Mills, SEL Manufacturing, Grasim Bhiwani Textiles,
JCT Ltd., Alps Industries, Ginni International,
Numero Uno Clothing, Blackberry's, Arvind Ltd.,
Aditya Birla Fashion and Retail, Cantabil Retail,
Myntra Designs, Sharman Shawls, Shingora Textiles,
Bonjour, Vero Moda, Maral Overseas and many

These buyers came from across India from various textile and apparel hubs like Delhi & NCR, Ludhiana, Panipat, Bhilwara, Bangalore, Chennai, Mumbai, Ahmedabad, Kolkata, Jaipur, Kanpur, Meerut, Banaras, Surat, Tirupur and Northern India, which includes Punjab, Haryana, etc. There

more at the four day exhibition.



Association of India (TAI) Delhi was also organized.

"We thank all the participating exhibitors as well as those who visited the show for making this second edition of YFA extremely successful. The 2016 edition saw participation of 148 exhibitors as against 100 in 2015. The show

was visited by 8,598 buyers, up by 15 percent compared to those came in 2015, which is a considerable high number at a time, when there is a currency crunch," the organizer duo of Abhishek Sharma and Ankur Goel said.

"As in the earlier edition, this time too, we have noted all the observations made by exhibitors and visitors and will implement them in the 2017 edition, to make participation of exhibitors and visits of buyers more successful. We look forward to welcoming back all participating exhibitors and the buyers for the YFA 2017 show too," they stated.

### **Exhibitor** Views

### All major textile producing companies exhibiting at YFA'16

Mr. Dharmesh Mishra, DGM, DTY Exports, Indorama Synthetics India Limited

We are India's second largest polyester yarn producers. We are producing 50 thousand metric tons of polyester yarn, every month, in different categories. We export approximately 50% of our



total production to America, Latin America, Europe, Turkey, Asia, etc. As far as Yfa'16 is concerned we were here last year also and all major textile producers are exhibiting here and that in itself is the most attracting point for most of the potential buyers across the globe to visit the show. We are very happy with the visitors flow and feel that it has only increased when compared with YFA'15.



### YFA 2016 meets expectations of Bhilosa Industries

Mr Sandeep Rohilla, President (Marketing), Bhilosa Industries Pvt. Ltd., Mumbai



Our experience has been good as we have met with all our expectations at YFA 16. Only on first day visitors were less otherwise it's been a fantastic show for us as buyers are extremely good. There are also a good number of fabric suppliers at the show. To make a show successful, there have to be a reasonable number of fabric suppliers, as fabric producers come to a show to see new fabrics, who also visit stalls of yarn producers. I would rate the show at 8 on a scale of 1 to 10 for the show.



# Ashai Kasei Corporation, Japan will return for next edition of YFA Show

Mr Takeshi litaka, Manager (Cupro Sales Network), Ashai Kasei, Japan



I understand that there is a currency situation in India but very frankly speaking, I am not disappointed by the flow of visitors as during the four days, we have had fruitful meetings with whoever visited our stall. The Cupro division is participating in a trade show in India for the first time. The buyers who came to our stall were new buyers. Main applications for Cupro are sarees and dupattas. But again,



buyers are seeking new applications like western wear. We will surely return for the next edition.

### Organisers have put good efforts in hosting YFA 2016

Mr Pankaj Bhardwaj, AVP (Marketing), Nahar Industrial Enterprises Ltd.



The organisers have put good efforts in putting up the fair. However, due to circumstances mainly due to demonetization, the number of visitors is almost at par when compared with the 2015 show. We are fully aware that most of the key markets like Ludhiana, Bhilwara and Bhiwandi are almost closed. But the good part is that buyers who came to our stall were all genuine buyers and we are satisfied with the quality of the visitors.



### **Genuine buyers visits Nimbark Fashions stall**

Mr Mahesh Maheshwari, Nimbark Fashions Ltd, Mumbai

We are manufacturers of Innovative yarns and are exclusive manufacturer's of many fancy yarns in India. All these fancy yarns are majorly used for the fabric used for ladies garments and Delhi is best suitable for ladies wear as most of the manufacturers of ladies garments have their



manufacturing units in Delhi and NCR. The show was very good for us as although number of visitors can be increased, the quality of buyers was very good. We are sure of converting a few buyers in to our customers in the near future. We have already booked booth for 2017 show.



### Pakistan buyer to NTC stall places order at YFA Show

Mr Sunil Kumar Mandal, Dy GM (Marketing), NTC Ltd, New Delhi



We noticed that genuine buyers are visiting the fair. We had buyer coming from Pakistan at our stall, who placed good orders at the show. However, we would like to see that more foreign buyer delegations too are invited by providing them all the facilities. The visit of these delegations will boost prospects of the show as the country derives major revenue from export. For me, it was a good experience to meet colleagues from previous years as well as old buyers.



# Winsome Textile satisfied with participation at YFA Show

Mr SM Nahata, Vice President (Marketing), Winsome Textile Industries Ltd.



We are producers of various qualities of yarns and are participating for the first time at the YFA Show. It is a good exhibition as we met a lot of existing, old and also several new buyers. We have had genuine and new visitors visiting our stall. We are satisfied with our participation at the show.



# RSWM Limited

### **RSWM Ltd. Registers good response at YFA**

Mr Luv Jain, RSWM Ltd, Noida

We had a good experience at the YFA 2016 show. The response has been very encouraging for us, as we also met new buyers, who came from various parts of the country like Kanpur, Mumbai, Ludhiana, etc. I am sure this show will give the much needed boost to the textile industry in coming years.



# Vardhman Textiles returns satisfied from YFA 2016

Mr Ashish Soni, Vardhman Textiles Ltd, Ludhiana



We are satisfied with the way the show was organised, and are satisfied with the number of buyers also. We were looking forward to meeting the big names in the textile and apparel sector, and we have been able to meet them here in YFA 16. We have had genuine buyers coming to our booth and may close a few deals.





### Major buying houses visits Everflow Petrofils Stall

Mr Pinkesh Jain, CMD, Everflow Petrofils Ltd., Mumbai

The footfalls are very good this time, when compared with the 2015 edition. This time we also noticed that most of the leading buying houses were visiting the show. We hope to strike a few deals from our participation at this year's edition.



# TT Ltd. Registers satisfactory response at YFA

Mr Kuldeep Kaushik, Sr. Marketing Manager, TT Ltd, New Delhi



We are 60% satisfied with our participation at the exhibition. Although footfalls were good, we did not get a good number of buyers at our stall. The facilities were very good like food, etc.



### Sambandam Spinning Mills Pvt. Ltd. fully satisfied with participation

Mr Niranjan Kumar, Director, Sambandam Spinning Mills, Salem, Tamilnadu



We are manufacturers of 100% cotton viscose modal, tencel, bamboo yarn and we have been in this trade since last 50 years. Here we are showing various qualities value added blended yarns in two ply like viscosebamboo and viscose-modal blends. YFA 2016 has helped us a lot in knowing about the northern Indian market. I overheard about the Delhi as being a fabric oriented market, but YFA



'16 has changed my views on the same as we have got very good enquiries for special yarn from the very first day itself. We are fully satisfied with our participation at the YFA as we received a good number of genuine buyers at our stall. I will surely return for the 2017 show.

### Soundararaja Mills gets 60-70 new buyers

Mr Sivakumar, Manager, Soundararaja Mills Ltd. Dindigul, Tamilnadu



We are producer of various types of yarns. Here we are displaying all types of yarns like polyester, viscose, linen, cotton modal and all blends ranging from 30's to 120's counts. We had many customers visiting our stall however we expect to convert around 60-70 new customers through current edition of YFA.



### **Excellent platform to promote our business**

Mr Vipul Rastogi, Director, Flora Dyeing House Pvt. Ltd., Delhi

We are mainly into dyed yarns. We are promoting dyed yarns, sewing threads, acrylic yarns and yarns used for the manufacturing of woven fabrics. I think YFA is a excellent platform to promote our business as lots of new buyers have visited our stall and we have got a very good number of enquiries which i think will definitely convert into business later on. Organizers have promoted the show in every possible manner and we are very happy with the results.



# YFA 2016 was awesome for recycled polyester fibre supplier Ganesha Ecosphere Limited

Ms Alka Maurya, Director Marketing, Ganesha Ecosphere Ltd, Kanpur



anesha Ecosphere is a manufacturer of recycled polyester fibre, yarns and fabrics. The show was awesome for us. We got a great response for our brand Rivivera. There were plenty of buyers who were looking for recycled fibres, yarns or fabrics and we will definitely be receiving orders from many of them in the near future.





# Meher International books orders from few buyers at YFA 2016

Mr Suresh Agarwal, Director, Meher International, Surat

We are a manufacturer of Velvet fabric. According to me, we had a decent number of buyers at our stall during all the four days, when we compare with other stalls and exhibitions, and am very happy with the response. We have been able to book orders from some of the buyers and wish to convert many more when we start our follow up after the show.





Got the opportunity to meet lots of new buyers and witness new developments

Mr Varun Mittal, Director, Kudu Knit Process Pvt. Ltd. , Ludhiana

We are vertically integrated factory in Ludhiana. We make yarn dyed knitted fabrics and have finishing facility in-house. We make fashion fabrics, so we are presenting a complete range of fashion fabrics here which are made of various combinations of yarns, finishing, processing and then various methods. We specialize in value added fabrics like jacquards, winter fleeces, slubs, melanges and sports jersey. YFA is one meeting point in northern India which is providing a base for the textile fraternity to meet and exchange the ideas of next development. We have got the



opportunity to meet lots of new buyers in this edition also as same as last year. We have also witnessed lots of new developments in the current edition of YFA'2016.



### YFA 2016 is a complete value for visitors

Mr Suryakant Shah, MD, Textrend Lifestyle Pvt. Ltd., Ahmedabad

Our main product category is men's wear fabrics. Our product profile contains yarn dyed cotton shirting, linen range of products, polyrayon suiting's and 100 % cotton bottom wear. YFA 2016 is one stop shop for visitors because according to my vast experience and bird's eye view of the fair, it has most of the top brands companies representing yarn to textiles to men's wear to women's wear to garment sector, so buyers visiting here gets the full value





# Chinese exhibitor Hubei Jinghua Group has good experience at YFA 2016

Ms Tina Zhang, Hubei Jinghua Group, China

Our experience of the show has been good and we are very happy that we participated at YFA 2016. We had a good number of buyers

visiting our stall. We met many buyers from buying houses, exporters, etc and also from foreign countries. We will definitely come for YFA 2017.





### We will surely return for the 2017 edition

Mr Marcus Jiang, Sales Manager, Jiangsu Kolee Textiles, China

We manufacture fabrics for shirts. Our experience has been good and we met a good number of buyers at the YFA Show. We surely expect to do business with a few of the buyers who visited our stall.



# Balaji Sequence to return for YFA 2017 edition with bigger stall

Mr Shayank Goyal, Director, Balaji Sequence, New Delhi



Balaji Sequence produces PVC-free sequences which are also OEKO-TEX certified. We are here at YFA 2016 to look for new buyers and increase visibility. As in the last year's edition, we have met a good number of new buyers for the 2016 edition. Our buyers came from all parts of India including south, west and from north India. We noticed that numbers of buyers were higher from south India. We will definitely return to the 2017 edition with a bigger stall.





# K C Astir registers very good response despite demonetization drive

Mr Rajiv Kaushal, KC Astir & Co Pvt Ltd, New Delhi

C Astir is into manufacturing of embroidery and knitted fabrics. The response of visitors has been more than what we had expected at the Show. Considering the timing of the show, demonetization effect has not given any impact at this show. To summarize it all we have had good number as well as genuine buyers visiting the show.





# Divyam Embroideries registers good response

Mr Harsh Kathotiya, Director, Divyam, Surat

We are in to manufacturing of embroidery fabrics. To be honest, we are very happy with the response. Although coming into the show we were a little hesitant about the response

at this time but it had all vanished now and we are extremely happy with our participation at YFA Trade Show 2016, as we feel the location, days and the timing was perfect. We were told that there would be international visitors



also and we have had good number of international buyers at our stall. I do not see demonetization as having an effect, since exporters have not been affected by the same. Secondly, people come to fairs only to see what is new in the market.



# Better to have small number of genuine buyers rather than time passing crowds

Mr Dalpat Kasawala, Director, King Lace, Surat

Manufacturer's of Embroidery laces in India. Our experience has been good. We have had a good number of domestic buyers from across India and also foreign countries like Syria visiting our stall. We hope to close orders with many of them. It is better to have a small number of buyers, who are genuine, rather than crowds of time passing visitors. We are fully satisfied with the YFA Show..





### We are very excited with our experience at YFA 2016

Mr Mohit Jain, Gian Chand Sushil Kumar Jain, Ludhiana

We are into manufacturing of embroidery threads and this is our first experience at a show. We are very excited with our experience at YFA 2016 as we got to meet different types of buyers like exporters, buying houses, fashion designers, etc and that too from various parts of India. We came to know from other exhibitors that last year there were a good number of visitors. However, we are satisfied and happy with our participation at the YFA 2016 Show and will surely return for the next edition.

### We will surely return for the 2017 YFA Show edition

Mr Hardik Dave, Keona Fashion, Surat

Leona Fashions is a manufacturer of designer fabrics like fabrics with digital prints and embroidery. Although the flow of the visitors is less due to demonetization, the inquiries we are receiving at our stall are all genuine. We will be able to close deals with a few of these buyers. Apart from Delhi, we have had buyers visiting from Mumbai and various cities in Southern India and most of them are exporters and buying houses. We will surely return for the 2017 edition.



# Organizers have done great job as services provided here are unprecedented

Mr Jayesh Kachiwala, Global Lace Collection, Surat



Global Lace is a manufacturer of various qualities of embroidery laces. This is the first time we are exhibiting in North India and our experience has been good. I thank the organisers for organising the show in such a nice manner. Most of our buyers, who included exporters, buying houses etc, came from Ludhiana and Delhi. I am satisfied with our participation.



# We are very much happy with our participation at YFA 2016 and will return next year

Mr Vivek Singh, Head - Sales India, Durst Image Technology, New Delhi

Durst is a producer of digital textile printing machines. Although this is a fair for yarns, fabrics and accessories, we participated here with Rajdhani Creations, which has bought our machines and are showing fabrics printed on our printers. There were a lot of inquiries related to job work on digital printing machines. Our main purpose was branding and exhibited as technology partner of Rajdhani. We also coorganised a seminar at the show, where we educated delegates



on the advantages of digital printing. We are very much happy with our participation and will return next year.



### We will definitely return for the next edition of YFA Show

Mr Rakesh Khandelwal, Mohan Thread Mills Pvt Ltd, New Delhi

The first day was little slow, but the rest of three days were good for us. Overall we are satisfied with our experience at YFA 2016. We have had genuine and new buyers visiting our stall. Based on our experience of this show, we already booked our booth for 2017 show.





# We expect to convert a few YFA 2016 buyers into customers

### Mr Vivek Malik, Studs & Stones, Gurgaon

Studs and Stones is a manufacturer of accessories. Our experience has been mixed, neither dull nor very good at the YFA 2016 show. However, we expect to convert a few buyers into our customers as we have genuine visitors on our booth.



# Our overall participation experience at YFA 2016 has been worth it

Mr Sandeep Deshpande, Executive Director, Sky Hemmay Pvt. Ltd., Mumbai



The first two days were little slow. The third day was good and today also the crowd is very good. We suggest the organisers include Saturday and Sunday in the show dates. Our overall participation experience has been worth it and we met new buyers at the show. There were many loopholes in the last edition, which have been reduced this year and expect that organizers will work hard to remove them entirely in coming editions.



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### Mr Shreyans Gupta, Sri R&M Impex, New Delhi

Sri R&M Impex is an importer of fusible interlinings, which we supply to traders, apparel manufacturing units, exporters, etc. As compared with the 2015 edition, our experience has been very good. We had a good flow of visitors on the third day and the last day. Since we were able to do business, with 4-5 buyers from the last edition, we look forward to a repeat of the same from this edition too.



### Manoj Sharma, Managing Director, Chirag Clothing, New Delhi



Chirag Clothing is an importer and supplier of garment accessories. We are ok with the way the show has turned out for us. At this juncture, I cannot comment whether we will participate in the next edition.



### **Paras Tapes Co. Registers Excellent Response**

Mr Varun Jain, Paras Tapes Co., Delhi



We are manufacturer of tapes. Our experience has been extremely good at YFA 16. We came here on hearing of the good experience of exhibitors who took part in the 2015 show and I am happy with my decision of participating in YFA 16. Earlier two days were normal but the flow of visitors on the third day and fourth day has been extremely good. Most of the buyers



who have visited our stall are serious buyers. 70-80% of visitors are from Delhi, while the rest came from other parts of India like Mumbai, Ludhiana, and Chennai.



# We have had only genuine buyers visiting our stall

Mr Haresh Sabhadiya, Director, BKS Exim LLP, Surat

We are suppliers and exporters of embroidery, Jari and various other threads. Visitor numbers is definitely higher than the last edition and I am fully satisfied with our participation as we have had new buyers, with few repeats and all of them are genuine. I

have also given shade cards to many of them. Last year, we were able to convert many of the buyers and this year too, we will be able to do so. The organisers have promoted the show very well, but it is not possible to tackle outside factors, like demonetization else this show would have got unimaginable numbers of visitors.



### Mr Gaurav Singhal, Dream Homes, Noida

Pream Homes is in to manufacturing of embroidery cushion covers. Our experience has been ok. The visitors came from all over India, like Mumbai, Bangalore, etc and including exporters, buying houses. We received around 60-70 serious buyers in the four days and we expect to convert a few buyers into customers in the near future.





# Jay Engineering registers good Response

Mr Vijay Kumar, CEO, Jay Engineering Enterprises, Coimbatore

We are manufacturers of plastic bobbins and they are used in winding yarns, jari and Jute etc. This is our first exhibition in India

and we are very happy with the visitor's turnout as we have been able to contact a large number of potential buyers through YFA 2016.





























































































### **Visitor** Comments



# Impressed with YFA 2016, Goldstar Fabrics plans to exhibit at next edition

Mr Sukkharan Thukral, Director, Goldstar Fabrics Pvt Ltd, Ludhiana

Goldstar is a manufacturer of warp and knitted fabrics and I am here to see new and innovative yarns. I met several yarn suppliers like Bhilosa, Indo Rama, etc. My experience this time is better than the previous edition of YFA in 2015. Seeing how well the fair has been organised, I am impressed and we may also put up a stall in the next edition of the YFA show.

### I was able to see much on my wish list at YFA 2016

Mr Taposh Kumar Bhattacharyya, Director, Makarna Exim, New Delhi

Makarna Exim is a buying house and exports to the US market. I am here to see the new developments, as we are told by our buyers that the Chinese companies keep on offering them new developments. I am mainly looking for indigo yarns, blended yarns made from Tencel, Modal, etc and also embroideries. I was able to see much of my wish list at the YFA show and consider my visit to the show extremely successful.





# Texco Casuals fashion designer describes visit to YFA Show as fantastic

Ms Bharti Sharma, Fashion Designer, Texco Casuals, Delhi

have come here to see new designs and fabrics, laces and accessories and my experience was fantastic. I found whatever I came looking for including fabrics, laces and accessories in addition to new developments in all these three categories. We surely hope to do business with these suppliers in the near future.

# I came across new developments in both yarns and also digitally printed fabrics

Mr Mayank Doshi, Director, Ace Global, Pali

Ace Global is into exports of fibres, yarns and fabrics. I have come to the show to see the new developments in all these three raw materials. I came across innovations in both yarns and also digitally printed fabrics. I consider my visit to be fruitful.





# Sai Merchandising places orders for yarn dyed fabrics at YFA Show itself

Mr Kamal Suri, Sai Merchandising Co, Noida

**S** ai Merchandising is a manufacturer and exporter of apparels and home furnishings exporting to more than 40 countries. The YFA 2016 show gave us opportunity to see new variety of yarns, fabrics and accessories, both from India and China. We have already placed orders for yarn dyed fabrics with a few suppliers.



# Chhokra Hosiery happy with meeting top officials of vendors at YFA 2016

Mr Garvit Arora, Chhokra Hosiery Factory, Delhi

Chhokra Hosiery produces school socks and supplies its socks across India. I came here to meet my existing vendors as well as new suppliers. Got also to meet the top officials of existing suppliers, which was a good experience for us.

# YFA Show proved to be one-stop platform for new apparel manufacturing unit

Mr Varun Bhasin, VT Lifestyle, New Delhi

VT Lifestyle is an apparel sourcing company and we have recently set up our manufacturing unit. We came here looking for yarns, fabrics as well as accessories. Our experience has been very good. This visit will help us source all these raw materials for our manufacturing unit. The YFA Show has proved to be a one-stop platform for all our sourcing needs.





### Yoga website does research on merchandise to stock at YFA 2016

Ms Sharika Sanjay, Brand Executive, Alma Mater Biz Solutions, Gurgaon

A lma Mater is a brand consultancy for various brands. Apart from that we are starting Yogasvi, which will be a community ecommerce website and will focus on the yoga community, who will find various yoga apparel, mats, etc on the site. So we are here at the YFA show to do research for the merchandise to stock on Yogasvi. We have liked the look and the feel of the show and have also met several suppliers. We now have an idea of what is available in the market.



# Online fashion entrepreneur finds visit to YFA 2016 extremely fruitful

Ms Divya Sethia, Entrepreneur, New Delhi

am a design student and am planning to start an ecommerce website selling fabrics and garments, which is the reason I have come to the YFA 2016 show. Many of these exhibitors have assured me support, so I find my visit to be extremely fruitful.

# We came across fabrics at YFA 2016 which we have been seeking since long

Ms Mughda, Founder, Krityum, New Delhi

Krityum offers an online collection of curated fabrics. We also export to various countries across the world. I came here mainly to see new and unique fabrics, as our customers keep demanding new products. I had a great time as I came across new fabrics, which we have been seeking since a long time. It really has been a great experience and look forward to again visiting the next edition.



### I came across three new yarn and fabric developments

Mr NC Ray, Asst Vice President (R&D), Vardhman Textiles,

y experience has been good. However, I was looking forward to a bigger show with more suppliers. Nevertheless, I came across three new yarn and fabric developments. I am very glad I have visited the YFA 2016 show.

### We saw good fabric samples made from innovative yarns

Mr Anilkumar Ballar, Nilax Textrend Pvt Ltd, Surat

We are weavers and came here to see new yarns and fabrics and we came across fabric samples made from innovative yarns at stalls of RSWM and Nimbark stall. After seeing the sample fabrics at the stalls of the companies, we too now have interest in weaving those fabrics and may buy yarns from which the fabric samples have been produced.



### We came across new suppliers of yarns and fabrics at YFA 2016

Mr Ramit Nayyar, Season Leaf LLP, Gurgaon

**S** eason Leaf is an exporter of garments. We came here looking for yarns, fabrics and also apparel accessories. Overall it was a good experience for us, but we did not come across any new products. However, we came across new suppliers of yarns and fabrics, which we are currently using and might do business with them.



# We have come from Surat and are fully satisfied with our visit to the show

Mr Bipin Desai, Proprietor, Creative Textiles, Surat

We met a few suppliers of linen yarns and have asked them to seen us the samples. There are also new varieties of fabrics, which are all the result of innovative yarns. We have come all the way from Surat and are fully satisfied with our visit to the show.



# Our visit to the YFA show has been very good and satisfactory

Mr SP Setia, SP Setia Associate Pvt Ltd, New Delhi

S P Setia is a consultancy and helps textile companies into new product development. Our visit to the show has been very good and satisfactory. We had good meetings with 3-4 fabric suppliers. We gave them a few fabrics samples and they will produce and show their sample fabrics. The presence of Chinese fabric exhibitors is also good, who are also displaying innovative fabrics.

Mr Jai Singh, Manager (Fabric), Boutique International, New Delhi

came here to look for both yarns as well as fabrics, however, I found that the number of vendors is ok. I want to see more innovations in yarns or fabrics. I am expecting a bigger show in 2017.

### We found several new varieties of fabrics at YFA 2016

Mr Mahesh Chander Gupta, Proprietor, Rohan Enterprises, New Delhi

Pohan Enterprises is a manufacturer and exporter of garments. We came here looking for new variety of fabrics and found them at several stalls of exhibitors. If the final price is right, we will definitely do business with a few of the fabric suppliers at the YFA show.





# We surely hope to do business with few suppliers at YFA 2016

Ms Neelam Tyagi, Media Shop, New Delhi

Media Shop is into designing and supply of fabrics for outdoor media. We came here looking for textile fabrics as we are now planning to venture into textile fabrics. We saw a lot of textile fabrics and were impressed at the various varieties displayed at the YFA 2016 show. We surely hope to do business with a few of these suppliers.

### Experience good for developer of ERP software at YFA 2016

Mr Ram Shukla, Manager (Sales), AVU Business Sales, Mumbai

We are ERP software developers for the textile and apparel sector. My experience has been very good. A few of the exhibitors are already using our software and we have also informed about it to other exhibitors. I am coming again tomorrow to finalise deals with a few companies.





### I was able see good variety of yarns at YFA 2016

Mr Sanchit Mittal, Neelkanth Agencies, New Delhi

We are yarn merchants and my experience has been very good at the YFA 2016 show. I came here looking for innovative and new yarns and I was able to find a good variety of yarns at the show like at stalls of Bhilosa Industries, etc. I am glad I came here and will surely visit the next edition too.

# I have come to the YFA show for the second day as there a lot of new varieties of fabrics to see

Mr Nand Gopal Bang, Shree Balaji Fabrics, Mumbai

Balaji Fabrics in to imports of various fabrics from China. We are here to see new developments in fabrics as there are also a lot of Chinese exhibitors. I am glad I came here as I got to see new variety of fabrics, both at Chinese as well as Indian suppliers. I came across new fabrics in denim and other fabric varieties. I have come here for the second day as there are several exhibitors whom I could not meet on the first day.

Mr Padam Singh Nahata, BDM, Silver Apparels, Noida

Silver Apparel is in to exports of garments. We are here to check out new yarns and fabrics. I found the very good.

### YFA 2016 is a nicely organised trade show

Mr Sumesh Mehra, Sales Network, Amritsar

Sales Network is a dealer of yarns. YFA 2016 is a nicely organised trade show and we also came across new developments in both yarns and fabrics. We are already dealing in yarns of Bhilosa Industries.

# Layout of the show and presentation by exhibitors is very good

Mr Tej Pal Singh Makkar, Enn Tee International Ltd, Haridwar

In n Tee is a producer of PP yarns and we have two plants. Although, I did not come across any new products, the layout of the show and the presentation by the exhibitors is very good compared to the 2015 edition of the show.

### Visit to YFA 2016 show an extremely fruitful experience.

Mr Rakesh Kumar, Merchandising Manager, Virk India, Noida

We are manufacturers and exporters of apparels for the US market. The presentation of all the exhibitors was very nice. The variety of fabrics offered by the Chinese suppliers too was very good. I came here look for polyknit fabrics and found it. The visit to the YFA 2016 show was an extremely fruitful experience.

### Mr Navjot Singh, Prabhat Soot Gola Factory, Meerut

Prabhat Soot is a distributor of sewing threads, accessories, etc. I came here with big expectations and find some new developments in sewing threads and garment accessories like zips, etc.











